

Retirement Income Plan for

# CLARITY FINANCIAL<sup>SM</sup>

Planning Horizon: 32 yrs		1		2		3		4		5	6	7	8	9	10	11
Year	Susan	TSP		ROTH		IRA		ROTH IRA		Accounts Total	Planned Dist.	Wages	Social Security	Pension	Approx. Income Tax	After Tax Income
		Account	Income	Account	Income	Account	Income	Account	Income							
net return	64	4.00 %	Client IRA	4.00 %		4.00 %	Client IRA	4.00 %								
init amount		319,000		0		200,000		100,000		619,000	subtotal					
bonus %		0.00 %	Susan inc	0.00 %		0.00 %	Susan inc	0.00 %		0	of account	Infl Factor	Infl Factor	Infl Factor		
w/bonus		319,000		0		200,000		100,000		619,000	incomes	0.00 %	2.00 %	0.00 %		
end of 1	65	281,760	50,000	50,000	(50,000)	208,000	0	104,000	0	643,760	0	120,627	0	0	(28,950)	91,677
end of 2	66	243,030	50,000	102,000	(50,000)	216,320	0	108,160	0	669,510	0	120,627	0	0	(28,950)	91,677
end of 3	67	202,752	50,000	156,080	(50,000)	224,973	0	112,486	0	696,291	0	120,627	0	0	(28,950)	91,677
end of 4	68	160,862	50,000	212,323	(50,000)	233,972	0	116,986	0	724,142	0	120,627	0	0	(28,950)	91,677
end of 5	69	117,296	50,000	270,816	(50,000)	243,331	0	121,665	0	753,108	0	0	40,524	20,160	(14,564)	46,120
end of 6	70	71,988	50,000	331,649	(50,000)	253,064	0	126,532	0	783,232	0	0	41,334	20,160	(14,759)	46,736
end of 7	71	24,867	50,000	394,915	(50,000)	263,186	0	131,593	0	814,562	0	0	42,161	20,160	(14,957)	47,364
end of 8	72	24,955	908	410,711	0	264,108	9,605	136,857	0	836,631	10,513	0	43,004	20,160	(17,683)	55,995
end of 9	73	25,011	942	427,140	0	264,706	9,966	142,331	0	859,188	10,908	0	43,864	20,160	(17,984)	56,949
end of 10	74	25,031	981	444,225	0	264,914	10,381	148,024	0	882,194	11,361	0	44,742	20,160	(18,303)	57,960
end of 11	75	25,014	1,018	461,994	0	264,742	10,769	153,945	0	905,696	11,786	0	45,637	20,160	(18,620)	58,963
end of 12	76	24,960	1,055	480,474	0	264,161	11,171	160,103	0	929,698	12,226	0	46,549	20,160	(18,944)	59,991
end of 13	77	24,868	1,090	499,693	0	263,192	11,535	166,507	0	954,260	12,625	0	47,480	20,160	(19,264)	61,002
end of 14	78	24,732	1,130	519,681	0	261,756	11,963	173,168	0	979,337	13,094	0	48,430	20,160	(19,604)	62,079
end of 15	79	24,549	1,172	540,468	0	259,821	12,406	180,094	0	1,004,932	13,578	0	49,399	20,160	(19,953)	63,183
end of 16	80	24,316	1,215	562,086	0	257,351	12,862	187,298	0	1,031,052	14,078	0	50,386	20,160	(20,310)	64,314
end of 17	81	24,035	1,253	584,570	0	254,380	13,266	194,790	0	1,057,775	14,519	0	51,394	20,160	(20,658)	65,416
end of 18	82	23,698	1,299	607,953	0	250,805	13,750	202,582	0	1,085,036	15,049	0	52,422	20,160	(21,032)	66,600
end of 19	83	23,307	1,339	632,271	0	246,667	14,170	210,685	0	1,112,929	15,509	0	53,471	20,160	(21,393)	67,746
end of 20	84	22,852	1,387	657,562	0	241,851	14,683	219,112	0	1,141,376	16,070	0	54,540	20,160	(21,785)	68,985
end of 21	85	22,337	1,428	683,864	0	236,410	15,116	227,877	0	1,170,488	16,544	0	55,631	20,160	(22,160)	70,174
end of 22	86	21,761	1,470	711,219	0	230,313	15,553	236,992	0	1,200,284	17,023	0	56,743	20,160	(22,542)	71,384
end of 23	87	21,121	1,511	739,667	0	223,531	15,994	246,471	0	1,230,790	17,505	0	57,878	20,160	(22,930)	72,613
end of 24	88	20,424	1,542	769,254	0	216,156	16,316	256,330	0	1,262,164	17,858	0	59,036	20,160	(23,293)	73,761
end of 25	89	19,657	1,583	800,024	0	208,046	16,756	266,583	0	1,294,311	18,340	0	60,217	20,160	(23,692)	75,024
end of 26	90	18,833	1,611	832,025	0	199,315	17,053	277,247	0	1,327,420	18,664	0	61,421	20,160	(24,059)	76,186
end of 27	91	17,948	1,638	865,306	0	189,956	17,332	288,337	0	1,361,547	18,969	0	62,649	20,160	(24,427)	77,352
end of 28	92	17,004	1,662	899,918	0	179,966	17,589	299,870	0	1,396,758	19,250	0	63,902	20,160	(24,795)	78,518
end of 29	93	16,001	1,684	935,915	0	169,346	17,818	311,865	0	1,433,126	19,502	0	65,180	20,160	(25,162)	79,680
end of 30	94	14,957	1,684	973,351	0	158,294	17,826	324,339	0	1,470,941	19,510	0	66,484	20,160	(25,477)	80,677
end of 31	95	13,874	1,681	1,012,285	0	146,840	17,786	337,313	0	1,510,312	19,466	0	67,814	20,160	(25,786)	81,654
end of 32	96	12,778	1,652	1,052,777	0	135,232	17,481	350,806	0	1,551,592	19,133	0	69,170	20,160	(26,031)	82,431
			383,934		(350,000)		359,146		0		393,080	482,508	1,501,463	564,480	(705,967)	2,235,564

Important Note - the values shown in orange indicate hypothetical growth rates

Important: This report is a hypothetical illustration based on information provided by you the client with respect to your income, expenses, and asset holdings. The assumptions regarding investment returns, contract growth, cost of living increases, and/or inflation are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results and should be carefully considered. If any specific investment or contract is included in the plan, it must be accompanied by separate appropriate disclosures. This report is not complete without all pages. Please refer to the section titled Important Disclosures.

Important Note - the values shown in orange indicate hypothetical growth rates.

This page is the 'Cover page' and must be included with all presentations made to Preferred Client.

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The plan recommendations are based on your current situation, your resources, and your goals. In addition, they are based on our current expectations of the behavior of the accounts and products being recommended. This is a hypothetical example only and is not intended to predict the actual performance of any specific product. The returns have been shown to continue unchanged for all years of the plan but this is not likely to occur and actual results may be more or less favorable. All investments have risks associated with them and future loss is possible.

**CRITERIA AND METHODOLOGY** – The income plan may contain investment accounts, annuities, life policies, incomes like pensions and social security, income tax estimates, and detailed development of your retirement annual income target. The objective is to give you and your advisor the ability to show how these various pieces of a retirement puzzle can be brought together and structured to optimize income, minimize taxes and provide effective wealth transfer. The real power of the tool is creating scenarios which can be tested to see how these elements may be impacted under different conditions or using different planning concepts. The hypothetical variables include account growth, inflation, tax obligation, and the desired annual income target. Changing any of them will greatly impact the plan results.

For assets allocated to investment accounts, growth will be estimated using an average fixed rate which is hypothetical and not meant to indicate historical or future results. The plan may also show income distributions representing the amount of money to be withdrawn from the account. These income dollars may or may not be guaranteed and are subject to change. This illustrated income could represent a distribution of principal and/or interest depending on investment performance. The growth rates illustrated on this proposed income plan are for illustrative purposes only and are not guaranteed. These rates will change on a daily basis and also could be negative. Past performance is not an indication of future results.

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